

this business system, since the agent is able to provide its service without requiring the time-consuming and expensive service of the realty agent, the agent is able to provide its service to the potential sellers and the potential buyers of the used houses, and thus the increase in the demand for the service of the agent can be expected.

## WHAT IS CLAIMED IS :

### [Claim 1]

A business system for surely trading used houses at low cost without paying brokerage fee to realty agent, wherein a seller and a buyer of a used house meet directly for negotiation without asking the service of any realty agent; upon reaching an agreement on transaction, the parties to the agreement designate, upon mutual agreement, an agent (hereinafter referred to as the agent) who undertakes for the parties documentary procedure, legal procedure and security maintenance procedure comprehensively covering the services such as the preparation of trade contract documents, insurance documents, introduction of financial service, maintenance service of the house and the like, all these services being intended for reducing the financial burden on both the seller and the buyer; both the seller and the buyer are free to contact with each other in any form, and the agent, in principle, shall not intervene in the transaction for the used house before the seller and the buyer reach an agreement on the transaction; the agent provides